



Bridge Board of Trustees

Noe A Rodriguez, Chairperson
Erasmio Villalpando, Co-Chair
Rolando Salinas, Ex-Officio
Mario Escobar, Member
Salvador "Chava" Salinas, Member

Bridge Administration

Homero Balderas, Bridge General Manager
Leticia Hernandez, Bridge Supervisor
Laura Sanchez, Bridge Supervisor
Maria Martinez, Bridge Operations Specialist

AGENDA

E.P. BRIDGE SYSTEM BOARD OF TRUSTEES SPECIAL MEETING
MONDAY APRIL 03, 2023, AT 12:00 P.M.
CITY COUNCIL CHAMBERS, CITY HALL
100 SOUTH MONROE, EAGLE PASS, TEXAS, 78852

ESTABLISHMENT OF QUORUM

CITIZEN COMMUNICATION/RECOGNITION

MINUTES

1. Approval of minutes for January 19, 2023, meeting.

MONTHLY REPORTS

2. Financial Report for the month of February 2023
3. Traffic Report for the month of February 2023
4. Parking Lot Report for the month of February 2023

OTHER BUSINESS

5. Discuss and Possible Action of New Toll System Contract Execution and Issue Notice To Proceed

BRIDGE MANAGER'S REPORT

6. Update on Bridge I & II Improvement Projects

ADJOURNMENT

The Eagle Pass Bridge System Board of Trustees reserves the right to consider business out of the posted order and the right to adjourn into executive session to discuss items which are not listed as executive session items, but which qualify to be discussed in closed session under Chapter 551 of the Texas Government Code.

Entrance and parking spaces for disabled persons are available in front of City Hall.

CERTIFICATION

I, the undersigned Bridge Operations Manager, do hereby certify that the agenda mentioned above was posted on the Bulletin Board located in the lobby at City Hall, 100 South Monroe Street, on Friday March 31, 2023, at 11:50 a.m.

Homero Balderas

Homero Balderas
Bridge General Manager

THE STATE OF TEXAS)(
COUNTY OF MAVERICK)(
CITY OF EAGLE PASS)(

The Eagle Pass Bridge System Board of Trustees held a Regular meeting on Thursday, January 19, 2023, at 5:30 p.m. inside Council Chambers, City Hall, 100 S. Monroe Street. All legal notices were duly posted in accordance with the law.

ESTABLISHMENT OF QUORUM

Present: Chairperson, Noe Rodriguez; Vice-Chairperson, Erasmo X. Villalpando; Trustee Member: Mario Escobar

Absent: Board Members, Salvador Salinas, and Mayor, Rolando Salinas, Jr.

Others present: Bridge General Manager, Homero Balderas, Toll Bridge Supervisor, Leticia Hernandez; Bridge Supervisor, Laura Sanchez; Assistant City Secretary, Ita A. Cortinas

With a quorum being established, Chairperson Rodriguez called the meeting to order, and the items were considered as follows:

CITIZENS COMMUNICATIONS

Anyone in the audience, wishing to address the Board on any item, including one which did not appear on the agenda, was welcome to do so, keeping in mind that although the Board would be unable to take formal action on such item, they would be glad to take it under advisement.

There were no comments or concerns to be heard.

MINUTES

1. Approval of the minutes for the December 15, 2022, meeting.

Trustee Escobar moved to approve the minutes. Seconded by Trustee Villalpando. **MOTION PASSES:** Unanimously

Ayes: Rodriguez, Villalpando, Escobar
Nays: None
Abstained: None
Absent: S. Salinas, and R. Salinas, Jr.

MONTHLY REPORTS

2. Financial Report for the month of December 2022.

Bridge General Manager, Homero Balderas provided the Board with the revenues, expenditures, capital outlay, and transfer to City for the month of December.

Not an action item.

3. Traffic Report for the months of December 2022.

Mr. Balderas provided the Board with the traffic report for the month. It was broken down to traffic by bridge, total bridge traffic, commercial vehicles, non-commercial vehicles, buses, motorcycles, pedestrian, and total traffic. The traffic average for the month, compared to the previous month was also provided.

Not an action item.

4. Parking Lot Report for the months of December 2022.

Mr. Balderas provided the Board with the revenues, statistics, and use of the EV Station for both months.

Not an action item.

BRIDGE MANAGER'S REPORT

5. Update on Bridge I and Bridge II Improvement Projects and other initiatives.

Mr. Balderas provided the Board with information on completed projects, ongoing projects, proposed projects, and other bridge system initiatives, as of January 19, 2023

Not an action item.

ADJOURNMENT

Trustee Villalpando moved to adjourn the meeting at 5:40 p.m. Seconded by Trustee Escobar
MOTION PASSES: Unanimously.

Ayes:	Rodriguez, Villalpando, Escobar
Nays:	None
Abstained:	None
Absent:	S. Salinas, and R. Salinas, Jr.

E. P. Bridge System Board of Trustees Meeting
January 19, 2023
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Passed and approved on: _____, 2023

ATTEST:

Noe Rodriguez
Chairperson

Ita A. Cortinas
Assistant City Secretary

Homero Balderas, Bridge System General Manager

03/15/2023

Jesse Rodriguez – Finance Director 

Financial Report Highlights on Bridge as of February 28, 2023(Unaudited)

We have prepared the operating financial reports for the Eagle Pass Bridge System for the month ending February 28, 2023, along with the year-to-date amounts. At this point, these figures represent 41.67% of our fiscal year. The following are the significant highlights for your presentation to the Bridge Board Members and then to City Council at their next regular monthly meeting.

Revenues

Total gross revenues for the month of February 2023 are \$1,360,816. This represents an increase of \$211,546 or 18.41% from fiscal year 2022 revenues for the same period of \$1,149,270. The actual year-to-date fiscal year 2023 revenues are \$7,369,119 or 43.39% of the budget revenues at 41.67% of the fiscal year, or a 1.72% favorable variance compared to budget estimates.

Expenditures

Total operating expenditures before capital outlay for the month of February 2023 are \$109,945 which is 2.24% under the monthly budget allocation of 8.33%. Year-to-date expenditures are \$616,281 or 34.15% through the month of February. This makes the variance compared to budget to be 7.52% under the year-to-date budget allocation of 41.67% of the budget year leaving an unexpended amount of \$1,188,375 or 65.85%, for the remaining of the budget year (58.33%).

Capital Expenditures

Capital Outlay year to date expenditures are \$49,199. Capital Improvement Plan life to date expenditures are \$1,136,318.92*

*Consult with Bridge System General Manager for further details.

Transfer to City

The month-to-date operating transfer to the City is \$1,000,000. The actual year-to-date transfer of \$5,000,000 or 40.43% of the budget transfers at 41.67% of the fiscal year represents a 1.24% unfavorable variance for this 5-month period estimates, when compared to percent of fiscal year transpired.

City of Eagle Pass Bridge System
Statement of Revenues, Expenditures, and & Transfers (Compared to Budget)
For the month ending February 28, 2023 with YTD amount

	FY 2021-2022 UNAUDITED	FY 2022-2023 BUDGET	FY 2022-2023 M-T-D	FY 2022-2023 Y-T-D	BUDGET BALANCE	% REC'D	
REVENUES							
Toll Collections	\$ 9,096,237	\$ 9,517,740	\$ 750,548	\$ 4,170,346	\$ (5,347,394)	43.82%	
Card Sales	6,449,678	7,043,680	576,806	3,004,610	(4,039,071)	42.66%	
Cash Overage	(241)	200	(36)	(238)	(438)	-119.10%	
Plate Exchange	91,211	87,750	8,737	47,337	(40,413)	53.94%	
Rental Income	192,861	196,161	16,347	81,734	(114,427)	41.67%	
Parking Lot Fees	80,286	83,750	6,503	50,747	(33,003)	60.59%	
Interest Earned	-	-	-	-	-	0.00%	
Miscellaneous	59,546	53,600	1,912	14,584	(39,016)	27.21%	
TOTAL INCOME	15,969,578	16,982,881	1,360,816	-	7,369,119	(9,613,762)	43.39%
						% USED	
OPERATING EXPENSES							
Personnel Services	1,107,644	1,283,816	95,891	482,920	800,896	37.62%	
Materials & Supplies	141,203	217,130	6,239	28,530	188,600	13.14%	
Contracts Services	111,897	183,910	5,146	63,098	120,812	34.31%	
Other Services & Charges	85,768	119,800	2,669	41,732	78,068	34.83%	
TOTAL EXPENDITURES	1,446,512	1,804,656	109,945	616,281	1,188,375	34.15%	
EXCESS REVENUES BEFORE TRANSFERS CAPITAL OUTLAY & TRANSFERS	14,523,066	15,178,225	1,250,871	6,752,837	(8,425,388)	44.49%	
CAPITAL OUTLAY & TRANSFERS							
Capital Outlay	994,867	260,400	-	49,199	211,201	18.89%	
Revenue Replacement	(3,015,000)	-	-	-	-	0.00%	
Transfers to Int. & Sinking	1,500,000	1,500,000	125,000	500,000	1,000,000	33.33%	
Transfers to Reserve Fund	-	-	-	-	-	0.00%	
Transfer to Main Street	300,000	300,000	25,000	100,000	200,000	33.33%	
Transfer Out-City	14,793,199	12,367,825	1,000,000	5,000,000	7,367,825	40.43%	
TOTAL CAPITAL OUTLAY & TRANSFERS	14,573,066	14,428,225	1,150,000	5,649,199	8,779,026	39.15%	
Change in Net Assets	(49,999)	750,000	100,871	1,103,638	(353,638)		

City of Eagle Pass Bridge System
Statement of Revenues & Expenses
For the month ending February 28, 2023 with YTD amount

	FY 2021-2022 UNAUDITED	FY 2022-2023 BUDGET	FY 2022-2023 M-T-D	FY 2022-2023 Y-T-D	BUDGET BALANCE	% USED
REVENUES						
Toll Collections	\$ 9,096,237	9,517,740	\$ 750,548	\$ 4,170,346	\$ (5,347,394)	43.82%
Card Sales	6,449,678	7,043,680	576,806	3,004,610	(4,039,071)	42.66%
Cash Overage	(241)	200	(36)	(238)	(438)	-119.10%
Plata Exchange	91,211	87,730	8,737	47,337	(40,413)	53.94%
Rental Income	192,861	196,161	16,347	81,734	(114,427)	41.67%
Parking Lot Fees	80,286	83,750	6,503	50,747	(33,003)	60.59%
Interest Earned	-	-	-	-	-	0.00%
Miscellaneous	59,546	53,600	1,912	14,584	\$ (39,016)	27.21%
TOTAL INCOME	\$ 15,969,578	\$ 16,982,881	\$ 1,360,816	\$ 7,369,119	\$ (9,613,762)	43.39%
EXPENSES						
Payroll Bridge	\$ 801,103	913,426	\$ 68,586	\$ 347,712	\$ 565,714	38.07%
TMRS Bridge	70,829	80,781	5,702	28,970	51,811	35.86%
FICA Bridge	64,457	70,012	5,181	26,243	43,769	37.48%
Work's Compensation	8,212	7,811	566	2,874	4,938	36.79%
Insurance	159,676	209,725	15,640	76,207	133,518	36.34%
Unemployment Ins.	1,568	261	66	165	96	63.12%
Cell Phone Stipend	1,800	1,800	150	750	1,050	41.67%
TOTAL PERSONNEL	\$ 1,107,644	\$ 1,283,816	\$ 95,891	\$ 482,920	\$ 800,896	37.62%
MATERIALS & SUPPLIES						
Office Supplies	\$ 2,491	5,500	\$ 306	\$ 1,035	\$ 4,465	18.82%
Departmental Supplies	21,213	26,200	-	2,632	23,568	-
Uniforms	6,249	8,800	-	-	8,800	0.00%
Meals & Beverages	2,393	6,300	242	2,118	4,182	33.62%
Vehicle Fuel Lubricant Coolant	1,777	3,200	92	604	2,596	18.89%
Small Tools & Safety Devices	23,457	30,570	-	-	30,570	0.00%
Subscriptions & Dues	24,660	44,200	554	3,389	40,811	7.67%
Building Maintenance	21,523	42,000	2,245	6,417	35,583	15.28%
Furniture & Equipment	7,195	2,500	-	-	2,500	0.00%
Toll Repair & Replacement	28,878	42,500	2,800	11,889	30,611	27.98%
Auto Parts & Repairs	1,348	5,000	-	190	4,810	3.80%
TOTAL MATERIALS & SUPPLIES	\$ 141,203	\$ 217,130	\$ 6,239	\$ 28,530	\$ 188,600	13.14%
CONTRACTED SERVICES						
Engineering	-	4,300	-	1,163	3,137	27.05%
Other Services	10,376	25,610	533	2,650	22,960	10.35%
Depreciation	-	-	-	-	-	0.00%
Rental and Operating Leases	2,275	6,500	-	5,150	1,350	79.23%
Maintenance Agreem.	35,305	74,500	-	36,184	38,316	48.57%
Other Contractual	63,941	73,000	4,613	17,951	55,049	24.59%
TOTAL CONTRACTED SERVICES	\$ 111,897	\$ 183,910	\$ 5,146	\$ 63,098	\$ 120,812	34.31%
OTHER SERVICES & CHARGES						
Travel & Bus Exp.	4,473	22,200	2,589	3,425	18,775	15.43%
Training & Tuition	3,335	35,500	-	-	35,500	0.00%
Advertising & Printing	12,821	33,500	80	9,297	24,203	27.75%
Bldgs & Contnt Ins Prem	18,000	-	-	18,000	(18,000)	0.00%
Utilities	21,561	21,850	-	7,010	14,840	32.08%
E & O	4,000	4,000	-	4,000	-	100.00%
Miscellaneous	21,578	2,750	-	-	2,750	0.00%
TOTAL OTHER SERVICES & CHARGES	85,768	119,800	2,669	41,732	78,068	34.83%
TOTAL OPERATING EXPENSES	\$ 1,446,512	\$ 1,804,656	\$ 109,945	\$ 616,281	\$ 1,188,375	34.15%
CAPITAL OUTLAY						
Vehicles	\$ -	\$ 50,000	\$ -	\$ 49,199	\$ 801	98.40%
Toll Equipment	-	210,400	-	-	210,400	0.00%
Bridge Improvements	994,867	-	-	-	-	0.00%
TOTAL CAPITAL OUTLAY	\$ 994,867	\$ 260,400	\$ -	\$ 49,199	\$ 211,201	18.89%
TOTAL EXPENSES	\$ 2,441,379	\$ 2,065,056	\$ 109,945	\$ 665,480	\$ 1,399,576	32.23%



MEMO

To: Bridge System of Trustees Date: 03/02/2023
From: Homero Balderas, Bridge General Manager
Subject: Bridge System's Traffic Report

FEBRUARY 2023 TRAFFIC SUMMARY

Please see below monthly traffic comparison report for February 2023. Overall traffic for Bridge I and Bridge II totaled 274,029 of which 34,417 were pedestrian crossings. Usage breakdown for each bridge was: 55.57% for Bridge I and 44.43% for Bridge II.

February 2023 traffic compared to February 2022 shows:

Non-Commercial traffic increased 21,014 + 10.38%
Commercial traffic increased 928 + 6.42%
Pedestrian traffic increased 9,636 + 38.88%
Bus traffic increased 139 + 40.17%
Motorcycle traffic decreased 47 + 29.01%

Non-Commercial Traffic, our main traffic source(cars and pick-ups), had a percentage breakdown of 52.63% through Bridge I and 47.37% through Bridge II.

Monthly comparison for February 2022 and February 2023 for all traffic classes is shown below:

Traffic Summary	2023	2022	Difference	Increase/ Decrease
Non - Commercial Vehicles	223,538	202,524	21,014	10.38%
Commercial Trucks	15,380	14,452	928	6.42%
Buses	485	346	139	40.17%
Motorcycles	209	162	47	29.01%
Pedestrians	34,417	24,781	9,636	38.88%
Total Traffic	274,029	242,265	31,764	13.11%



International Bridge System **Monthly Traffic Report** **February 2023**

Traffic by Bridge	2023	2022	Difference	%
Bridge I	152,279	130,309	21,970	55.57%
Bridge II	121,750	111,956	9,794	44.43%
Total Traffic	274,029	242,265	31,764	100.00%

Traffic Summary	2023	2022	Difference	Increase/ Decrease
Non - Commercial Vehicles	223,538	202,524	21,014	10.38%
Commercial Vehicles	15,380	14,452	928	6.42%
Buses	485	346	139	40.17%
Motorcycles	209	162	47	29.01%
Pedestrians	34,417	24,781	9,636	38.88%
Total Traffic	274,029	242,265	31,764	13.11%

Traffic Average	2023	2022	Difference	Increase/ Decrease
Total Non-Commercial Daily Average	223,538 7,984	202,524 72,233	21,014	10.38%
Total Commercial Vehicles Daily Average	15,380 641	14,452 602	928	6.42%
Total Pedestrians Daily Average	34,417 1,229	24,781 885	9,636	38.88%

Month - to- Month Comparison FY 2023	February	January	Difference	Increase/ Decrease
Non-Commercial Vehicles	223,538	223,989	(451)	-0.20%
Commercial Vehicles	15,380	15,992	(612)	-3.83%
Buses	485	664	(179)	-26.96%
Motorcycles	209	222	(13)	-5.86%
Pedestrians	34,417	40,876	(6,459)	-15.80%
Total Traffic	274,029	281,743	(7,714)	-2.74%



**Bridge System
Parking Division
Comparison**

Revenues	Feb-22	Feb-23	Diff
Cash	\$ 4,227.00	\$ 2,911.00	\$ (1,316.00)
Credit Card	\$ 5,449.00	\$ 4,788.00	\$ (661.00)
Total Revenue Generated	\$ 9,676.00	\$ 7,699.00	\$ (1,977.00)

Statistics	Feb-22	Feb-23	Diff
Issued Tickets	2,921	2,151	(770)
Closed Tickets	2,815	1,990	(825)
Back Out Tickets	8	3	(5)
Paid With Cash	2,306	1,424	(882)
Paid With Cards	509	584	75
Paid With Coupon	0	0	0
No Charge Tickets	1,345	559	(786)
Lost Tickets	8	8	0
Average Tickets Price	\$ 3.44	\$ 3.87	\$ 0.42

EV Station	Feb-22	Feb-23	Diff
Station Usage	Light(<3 Hrs)	Light(<3 Hrs)	
Sessions	14	17	0
Average Session Length	03.:00	3h:23min	.45min

COUNCIL COMMUNICATION

MEETING DATE: April 04, 2023	SUBJECT OF DELIBERATION: RFP 2022-018 Bridge System Toll System Acquisition Contract	
REQUESTED BY: Mr. Ivan Morua & Mr. Homero Balderas		DEPARTMENT SOURCE: City Administration & Brige System
BACKGROUND/PREVIOUS ACTION: On Monday February 13, 2023 City Council approved City Manager to proceed with contract negotiations with PSquare's proposal submission for RFP#2022-018 Bridge System Toll System Acquisition. The instructions were for the item to be returned to City Council for final approval.		
COST: \$4,687,846.85 Initial Proposal Cost \$5,193,677.57 Reduction of \$505,830.62 or 9.75%		BUDGETED or FUNDING SOURCE?: CIP Fund and/or Federal CPF(if approved)
RECOMMENDATION FROM DEPARTMENT DIRECTOR: Approve Contract Execution by City Manager and issue Notice to Proceed.		
FINANCE DIRECTOR'S COMMENTS:		
CITY MANAGER'S COMMENTS: Approve Contract Execution by City Manager and issue Notice to Proceed.		
LEGAL COUNSEL COMMENTS:		
ATTACHMENTS: REVISED ATTACHMENT 14-PRICE SHEET		
SUGGESTED MOTION: Approve Contract Execution by City Manager and issue Notice to Proceed		

March 03, 2023

PROJECT ADMINISTRATION						Unit and Total Prices
CONTRACTOR		P Square Solutions LLC				
No.	Pay Item Description	Total Count	Unit of Measure	Unit Price	Total Price	Remarks
I. 101	Mobilization	1	Lump Sum	\$134,360	\$134,360	Not to exceed 5% of total price excluding maintenance and spare parts Item priced from NTP through Final System Acceptance. Item priced from NTP through Final System Acceptance. Includes all contractual document deliverables.
I. 102	Project Management	1	Lump Sum	\$273,422	\$273,422	
I. 103	Bonds	1	Yearly	\$86,771	\$86,771	
I. 104	Documentation	1	Lump Sum	\$50,198	\$50,198	
TOTAL PROJECT ADMINISTRATION					\$544,751	

LABOR RATES-SUPPLEMENTAL WORK							
Proposer		P Square Solutions LLC					
		Calendar Year					
		2022	2023	2024	2025	2026	2027
Position							
I. 201	Project Manager	\$ 104.39	\$ 104.39	\$ 107.52	\$ 110.75	\$ 114.07	\$ 117.49
I. 202	Software Developer	\$ 111.61	\$ 111.61	\$ 114.96	\$ 118.41	\$ 121.96	\$ 125.62
I. 203	Database Administrator	\$ 117.01	\$ 117.01	\$ 120.52	\$ 124.14	\$ 127.86	\$ 131.70
I. 204	Database Analyst	\$ 95.00	\$ 95.00	\$ 97.85	\$ 100.79	\$ 103.81	\$ 106.92
I. 205	Software Programmer	\$ 111.61	\$ 111.61	\$ 114.96	\$ 118.41	\$ 121.96	\$ 125.62
I. 206	CSC Technician	\$ 90.01	\$ 90.01	\$ 92.71	\$ 95.49	\$ 98.36	\$ 101.31
I. 207	Maintenance Supervisor	\$ 165.00	\$ 165.00	\$ 169.95	\$ 175.05	\$ 180.30	\$ 185.71
I. 208	Maintenance Technician	\$ 110.00	\$ 110.00	\$ 113.30	\$ 116.70	\$ 120.20	\$ 123.81
I. 209	Installation Technician	\$ 137.50	\$ 137.50	\$ 141.63	\$ 145.87	\$ 150.25	\$ 154.76
I. 210	Installation Supervisor	\$ 165.00	\$ 165.00	\$ 169.95	\$ 175.05	\$ 180.30	\$ 185.71
I. 211	Tester	\$ 85.00	\$ 85.00	\$ 87.55	\$ 90.18	\$ 92.88	\$ 95.67
I. 212	Systems Engineer	\$ 135.01	\$ 135.01	\$ 139.06	\$ 143.23	\$ 147.53	\$ 151.95
I. 213	Systems Analyst	\$ 99.01	\$ 99.01	\$ 101.98	\$ 105.04	\$ 108.19	\$ 111.44
I. 214	Tech Writer	\$ 60.00	\$ 60.00	\$ 61.80	\$ 63.65	\$ 65.56	\$ 67.53
I. 215	Other (Provide Detail Listing)						
I. 216	Lane Software Developer	\$ 192.50	\$ 192.50	\$ 198.28	\$ 204.22	\$ 210.35	\$ 216.66
I. 217	Software Development Manager	\$ 216.01	\$ 216.01	\$ 222.49	\$ 229.17	\$ 236.04	\$ 243.12
I. 218	Data Migration Manager	\$ 162.01	\$ 162.01	\$ 166.87	\$ 171.88	\$ 177.03	\$ 182.34
I. 219	Quality Assurance Manager	\$ 99.01	\$ 99.01	\$ 101.98	\$ 105.04	\$ 108.19	\$ 111.44
I. 220	Principal in-Charge	\$ 216.01	\$ 216.01	\$ 222.49	\$ 229.17	\$ 236.04	\$ 243.12

LABOR RATES-SUPPLEMENTAL WORK							
Proposer		P Square Solutions LLC					
		Calendar Year					
		2028	2029	2030	2031		
Position							
I. 201	Project Manager	\$ 121.02	\$ 124.65	\$ 128.39	\$ 132.24		
I. 202	Software Developer	\$ 129.39	\$ 133.27	\$ 137.27	\$ 141.38		
I. 203	Database Administrator	\$ 135.65	\$ 139.72	\$ 143.91	\$ 148.22		
I. 204	Database Analyst	\$ 110.13	\$ 113.43	\$ 116.84	\$ 120.34		
I. 205	Software Programmer	\$ 129.39	\$ 133.27	\$ 137.27	\$ 141.38		
I. 206	CSC Technician	\$ 104.35	\$ 107.48	\$ 110.70	\$ 114.02		
I. 207	Maintenance Supervisor	\$ 191.28	\$ 197.02	\$ 202.93	\$ 209.02		
I. 208	Maintenance Technician	\$ 127.52	\$ 131.35	\$ 135.29	\$ 139.34		
I. 209	Installation Technician	\$ 159.40	\$ 164.18	\$ 169.11	\$ 174.18		
I. 210	Installation Supervisor	\$ 191.28	\$ 197.02	\$ 202.93	\$ 209.02		
I. 211	Tester	\$ 98.54	\$ 101.49	\$ 104.54	\$ 107.68		
I. 212	Systems Engineer	\$ 156.51	\$ 161.21	\$ 166.05	\$ 171.03		
I. 213	Systems Analyst	\$ 114.78	\$ 118.22	\$ 121.77	\$ 125.42		
I. 214	Tech Writer	\$ 69.56	\$ 71.64	\$ 73.79	\$ 76.01		
I. 215	Other (Provide Detail Listing)						
I. 216	Lane Software Developer	\$ 223.16	\$ 229.86	\$ 236.75	\$ 243.85		
I. 217	Software Development Manager	\$ 250.41	\$ 257.93	\$ 265.67	\$ 273.64		
I. 218	Data Migration Manager	\$ 187.81	\$ 193.45	\$ 199.25	\$ 205.23		
I. 219	Quality Assurance Manager	\$ 114.78	\$ 118.22	\$ 121.77	\$ 125.42		
I. 220	Principal in-Charge	\$ 250.41	\$ 257.93	\$ 265.67	\$ 273.64		

CUSTOMER SERVICE SYSTEM				Unit and Total Prices		
CONTRACTOR		P Square Solutions LLC				
No.	Pay Item Description	Total Count	Unit of Measure	Unit Price	Total Price	Remarks
CSS HARDWARE						
II. 101	Host Hardware	1	Lump Sum	\$31,761	\$31,761	A listing of all parts, quantities and unit prices included in this price must be included in the completed Spare Parts List Form.
II. 102	CSS Reports Server	1	Lump Sum	\$0	\$0	
II. 103	Telecommunications and LAN / WAN	1	Lump Sum	\$70,664	\$70,664	
II. 104	Spare Parts-Initial Inventory	1	Lump Sum	\$0	\$0	
TOTAL HARDWARE				\$102,425		
CSS SOFTWARE DESIGN						
II. 201	Host Application Software	1	Lump Sum	\$31,371	\$31,371	
II. 202	Reports Software	1	Lump Sum	\$15,687	\$15,687	
II. 203	COTS SW	1	Lump Sum	\$43,205	\$43,205	
TOTAL SOFTWARE DESIGN				\$90,263		
CSS DESIGN/INSTALLATION/TESTING/TRAINING						
II. 301	CSS Design	1	Lump Sum	\$35,533	\$35,533	
II. 302	CSS Development	1	Lump Sum	\$94,121	\$94,121	
II. 303	CSS Installation	1	Lump Sum	\$24,436	\$24,436	
II. 304	CSS Factory Acceptance Test	1	Lump Sum	\$15,687	\$15,687	
II. 305	CSS Site Acceptance Testing	1	Lump Sum	\$15,687	\$15,687	
II. 306	Final Acceptance	1	Lump Sum	\$37,007	\$37,007	
II. 307	Training	1	Lump Sum	\$8,528	\$8,528	
II. 308	Transition from Existing Building to New Building	1	Lump Sum	\$7,927	\$7,927	
TOTAL DESIGN/INSTALLATION/TESTING/TRAINING				\$238,927		
TOTAL CSS				\$431,615		

VEHICULAR/PEDESTRIAN TCS Components						Unit and Total Prices
CONTRACTOR		P Square Solutions LLC				
No.	Pay Item Description	Total Count	Unit of Measure	Contractor Unit Price	Total Price	Remarks
VEHICULAR/PEDESTRIAN TCS HARDWARE						
III. 101	Plaza Host	1	Lump Sum	\$47,641	\$47,641	
III. 102	Manual/ETC	6	Lane	\$71,273	\$427,635	
III. 103	Dedicated ETC	1	Lane	\$68,004	\$68,004	Bridge 2-Lane 6
III. 104	Manual/ETC w/ AVI/Proxy Card	1	Lane	\$75,817	\$75,817	Bridge 1-Lane 3
III. 105	DVAS	1	Lump Sum	\$20,393	\$20,393	Bridges 1 and 2
III. 106	Pedestrian Turnstiles	4	Turnstile	\$45,849	\$183,395	
III. 107	Spare Parts-Initial Inventory	1	Lump Sum	\$205,154	\$205,154	A listing of all parts, quantities and unit prices included in this price must be included in the completed Spare Parts List Form.
TOTAL HARDWARE					\$1,028,040	
VEHICULAR/PEDESTRIAN TCS SOFTWARE DESIGN						
III. 201	Plaza Host	1	Lump Sum	\$31,374	\$31,374	
III. 202	All Lane Types	1	Lump Sum	\$84,051	\$84,051	
III. 203	DVAS	1	Lump Sum	\$5,757	\$5,757	
III. 204	Pedestrian Turnstiles	1	Lump Sum	\$46,056	\$46,056	Fixed Formula
TOTAL SOFTWARE					\$167,238	Fixed Total Formula
CREDIT CARD PAYMENT SYSTEM						
III. 301	Equipment	7	Lane	\$1,072	\$7,507	
III. 302	Software	1	Lump Sum	\$30,597	\$30,597	
TOTAL CC PAYMENT SYSTEM					\$38,105	
VEHICULAR/PEDESTRIAN TCS INSTALLATION						
III. 401	Plaza Host	1	Lump Sum	\$21,389	\$21,389	
III. 402	Manual/ETC	6	Lane	\$27,550	\$165,298	
III. 403	Dedicated ETC	1	Lane	\$42,484	\$42,484	Bridge 2-Lane 6
III. 404	Manual/ETC w/ AVI/Proxy Card	1	Lane	\$26,660	\$26,660	Bridge 1-Lane 3
III. 405	DVAS	1	Lump Sum	\$15,705	\$15,705	
III. 406	Pedestrian Turnstiles	4	Turnstile	\$5,467	\$21,867	2 Turnstile per bridge
III. 407	Transition from Existing Building to New Building	1	Lump Sum	\$24,150	\$24,150	
TOTAL INSTALLATION					\$317,554	
VEHICULAR/PEDESTRIAN TCS DESIGN/DEVELOPMENT/TESTING/TRAINING						
III. 501	System Design & Development	1	Lump Sum	\$219,623	\$219,623	Also includes MOMS, Reports and interface to the Pedestrian turnstiles
III. 502	Factory Acceptance Test	1	Lump Sum	\$25,282	\$25,282	
III. 503	Site Acceptance Test	1	Lump Sum	\$50,704	\$50,704	
III. 504	Final Acceptance	1	Lump Sum	\$63,520	\$63,520	
III. 505	Training	1	Lump Sum	\$6,766	\$6,766	
TOTAL DESIGN/DEVELOP/TEST/TRAIN					\$365,895	
ETC TRANSPONDERS/PROXY CARDS						
III. 601	Sticker	45000	Transponder	\$0.564	\$25,394	
III. 602	Transferrable	5000	Transponder	\$5.951	\$29,754	
III. 603	Proximity Cards	5000	Cards	\$6.156	\$30,780	Quantity of cards is for pricing purposes and may vary based on demand.
TOTAL ETC TRANSPONDERS					\$85,928	
TOTAL VEHICULAR/PEDESTRIAN TCS					\$2,002,759	

MAINTENANCE TCS and CSS					Unit and Total Prices	
CONTRACTOR		P Square Solutions LLC				
No.	Pay Item Description	Total Count	Unit of Measure	Contractor Unit Price	Total Price	Remarks
TCS/Pedestrian/CSS MAINTENANCE						
IV 101	Site Acceptance Period	0	LS	\$0	\$0	Contractor is responsible for all maintenance during the Final System Acceptance Phase at no additional cost to the City.
IV 102	Level 2 Maintenance Support - Base	84	Month	\$12,588	\$1,057,395	Monthly maintenance payments begin after the System Acceptance Phase is complete.
IV 103	Level 2 Maintenance Support Option Years	36	Month	\$16,054	\$577,959	
IV 104	Quarterly Onsite Visit- Base	28	Trips	\$1,751	\$49,040	Pricing for Quarterly Onsite visits should not include travel expenses, as they will be billed as a pass-thru with no mark up. Estimated travel expenses to be submitted to City for approval prior to traveling.
IV 105	Quarterly Onsite Visit- Option Years	12	Trips	\$2,027	\$24,329	
TOTAL MAINTENANCE TCS and CSS					\$1,708,722	

Spare parts will be purchased during all maintenance years based on the completed Spare Parts List Form.

SPARE PARTS LIST-CSS SYSTEM					Unit Price	
CONTRACTOR		P Square Solutions LLC				
		Initial Inventory				
Spare Part Description		Total Count	Unit of Measure	Contractor Unit Price	Total Price	
II.	401	None. P-Square has made the entire				\$ -
II.	402	Server/Host Infrastructure Redundant with				\$ -
II.	403	Manufacturer Support				\$ -
II.	404				\$ -	
II.	405				\$ -	
II.	406				\$ -	
II.	407				\$ -	
II.	408				\$ -	
II.	409				\$ -	
II.	410				\$ -	
II.	411				\$ -	
II.	412				\$ -	
II.	413				\$ -	
II.	414				\$ -	
II.	415				\$ -	
II.	416				\$ -	
II.	417				\$ -	
II.	418				\$ -	
II.	419				\$ -	
II.	420				\$ -	
II.	104	TOTAL SPARE PARTS INITIAL INVENTORY CSS				\$0

Additional rows may be added as needed by the contractor
Unit prices will be used through the term of this contract when buying spare parts. Any changes to these prices must be approved by the CITY.

SPARE PARTS LIST-VEHICULAR/PEDESTRIAN TCS					Unit Price	
Proposer		P Square Solutions LLC				
		Initial Inventory				
Spare Part Description		Total Count	Unit of Measure	Contractor Unit Price	Total Price	
III.	701	AVI Reader	2	each	5046.92	\$ 10,093.83
III.	702	DVAS Camera Kit with Mounting Bracket	2	each	2067.98	\$ 4,135.95
III.	703	DVAS Server	1	each	7735.50	\$ 7,735.50
III.	704	Four Strip Fiber Treadle and Interface	2	each	13953.17	\$ 27,906.34
III.	705	Lane Cabinet Power Supply Kit	2	each	1439.39	\$ 2,878.77

III.	706	Lane Cabinet Wiring Lot	2	each	2314.93	\$ 4,629.87
III.	707	Lane Controller	2	each	3137.66	\$ 6,275.32
III.	708	Lane Mounting Hardware Kit	2	each	1778.45	\$ 3,556.91
III.	709	Lane Switch, with Wireless Access Point	2	each	2544.47	\$ 5,088.94
III.	710	Lane UPS	2	each	744.49	\$ 1,488.98
III.	711	Patron Display with Power Supply	2	each	2156.62	\$ 4,313.23
III.	712	Pedestrian Workstaiton Kit - with POS	1	each	5737.23	\$ 5,737.23
III.	713	SICK Scanner LMS511, mounting Kit, and	2	each	11143.32	\$ 22,286.64
III.	714	SNAP PAC Controller Kit with	2	each	2683.76	\$ 5,367.53
III.	715	Toll Booth Kit - Touch Screen, Recept	2	each	11183.57	\$ 22,367.13
III.	716	Traffic Loop Detector Card, Sealant, and	2	each	812.84	\$ 1,625.68
III.	717	Traffic Control Gate	2	each	5512.52	\$ 11,025.04
III.	718	Traffic Signal, 2 Color with Mounting	4	each	815.86	\$ 3,263.46
III.	719	Turnstile Kit - POS Cabinet, Controller,	1	each	44859.08	\$ 44,859.08
III.	720	VMS Sign, with Sign Mount	2	each	9636.33	\$ 19,272.66
TOTAL SPARE PARTS						\$213,908
III.	107	INITIAL INVENTORY VEHICULAR/PEDESTRIAN TCS				
Additional rows may be added as needed by the contractor						
Unit prices will be used through the term of this contract when buying spare parts. Any changes to these prices must be approved by the CITY.						